

Serial No: 10/038,061

CLAIM AMENDMENTS:

1. (Currently amended) A method for evaluating the merits of a plurality of business opportunities, comprising the steps of:
identifying a first set of potential business opportunities of interest to a business from an initial, larger pool of business opportunities;
analyzing the first set of business opportunities by having a group of persons evaluate them using an elimination tool which generates a set of data that is processed by a computer, said data providing for a ranking of said business opportunities in the first set;
culling from the first set of business opportunities a reduced second set of business opportunities ~~having sufficiently high ranking~~ having a ranking above a predetermined level;
analyzing the second set of business opportunities to determine a numerical first characteristic which provides a measure of its usability and a numerical second characteristic which provides a measure of its appropriability for each of them; and
providing a graphical representation of the first and second characteristics for at least some of the business opportunities in the second set.
2. (original) A method as set forth in claim 1, wherein the initial, larger pool of business opportunities is identified by examining publications of interest.
3. (previously presented) A method as set forth in claim 1, wherein the first set of potential business opportunities is characterized by a higher degree of recent publicity than is average for the businesses in the initial, larger pool of business opportunities.
4. (previously presented) A method as set forth in claim 3, wherein the first set of potential business opportunities is characterized by a lesser degree of publicity than is average for the businesses in the initial, larger pool of business opportunities prior to a selected date.

Serial No. 10/038,081

5. (original) A method as set forth in claim 1, wherein web pages are searched for business opportunities.
6. (original) A method as set forth in claim 1, wherein the elimination tool comprises a set of criteria for judging the first set of business opportunities.
7. (currently amended) A method as set forth in claim 6, wherein the criteria include ~~an evaluation~~ providing a numerical valuation of the uniqueness of the opportunity.
8. (currently amended) A method as set forth in claim 6, wherein the criteria include ~~an evaluation~~ providing a numerical valuation of the advantages of the business opportunity over other business opportunities.
9. (original) A method as set forth in claim 1, wherein each of the business opportunities is evaluated by each of the persons.
10. (original) A method as set forth in claim 6, wherein each person provides a score for each of the criteria for every business that the persona evaluates.
11. (original) A method as set forth in claim 1, wherein the elimination tool provides a statistical summary of the numerical rankings.
12. (original) A method as set forth in claim 1, wherein a computer is used to collect and analyze the data generated by use of the elimination tool.
13. (original) A method as set forth in claim 1, wherein a computer is used to determine the first and second characteristics.
14. (cancelled)

Serial No. 10/038,081

15. (original) A method as set forth in claim 1, wherein the second numerical characteristic is a measure of the ease with which the opportunity can be acquired.
16. (original) A method as set forth in claim 1, wherein the numerical first and second characteristics are determined by evaluating a business opportunity according to first and second sets of criteria.
17. (original) A method as set forth in claim 16, wherein a single person determines numerical rankings for the criteria.
18. (original) A method as set forth in claim 1, wherein the numerical values of the first and second characteristics determine whether the business opportunity is one that should be pursued by an approach selected from the group consisting of adoption, partnering, and investing.
19. (original) A method as set forth in claim 1, wherein the numerical values of the first and second characteristics are plotted on a graph.
20. (original) A method as set forth in claim 19, wherein the graph is in the form of a matrix.
21. (original) A method as set forth in claim 20, wherein the matrix is divided into nine rectangles which are labeled by at least one of the words adopt, partner, invest, and ignore.
22. (previously presented) A method for evaluating the merits of a plurality of technologies for acquisition by a business, comprising the steps of:
 identifying a first set of potential technologies of interest to a business from an initial, larger pool of technologies;
 analyzing the first set of technologies by having a group of persons evaluate them using an elimination tool which generates a set of data that is processed by a computer, said data providing for a ranking of said technologies in the first set;

Serial No. 10/038,061

culling from the first set of technologies a reduced second set of technologies having sufficiently high ranking;

analyzing the second set of technologies to determine a numerical first characteristic which provides a measure of its usability and a numerical second characteristic providing a measure of the ease with which it can be acquired for each of them,

providing a graphical representation of the first and second characteristics for at least some of the technologies in the second set.

23. (original) A method as set forth in claim 22, wherein the initial, larger pool of technologies is identified by examining publications of interest.
24. (previously presented) A method as set forth in claim 22, wherein the first set of potential technologies is characterized by a higher degree of recent publicity than is average for the technologies in the initial, larger pool of technologies.
25. (previously presented) A method as set forth in claim 24, wherein the first set of potential technologies is characterized by a lesser degree of publicity than is average for the technologies in the initial, larger pool of technologies prior to a selected date.
26. (original) A method as set forth in claim 22, wherein web pages are searched for technologies.
27. (original) A method as set forth in claim 22, wherein the elimination tool comprises a set of criteria for judging the first set of technologies.
28. (currently amended) A method as set forth in claim 27, wherein the criteria include ~~an evaluation~~ providing a valuation of the uniqueness of the technology.
29. (currently amended) A method as set forth in claim 27, wherein the criteria include ~~an evaluation~~ providing a valuation of the advantages of the technology

Serial No. 10/032,581

over other technologies.

30. (original) A method as set forth in claim 22, wherein each of the business opportunities is evaluated by each of the persons.
31. (original) A method as set forth in claim 27, wherein each person provides a score for each of the criteria for every business that the persona evaluates.
32. (original) A method as set forth in claim 22, wherein the elimination tool provides a statistical summary of the numerical rankings.
33. (original) A method as set forth in claim 22, wherein a computer is used to collect and analyze the data generated by use of the elimination tool.
34. (original) A method as set forth in claim 22, wherein a computer is used to determine the first and second characteristics.
35. (cancelled)
36. (cancelled)
37. (original) A method as set forth in claim 22, wherein the numerical first and second characteristics are determined by evaluating a technology according to first and second sets of criteria.
38. (original) A method as set forth in claim 37, wherein a single person determines numerical rankings for the criteria.
39. (original) A method as set forth in claim 22, wherein the numerical values of the first and second characteristics determine whether the business opportunity is one that should be pursued by an approach selected from the group consisting of adoption, partnering, and investing.

Serial No. 10/038,881

40. (original) A method as set forth in claim 22, wherein the numerical values of the first and second characteristics are plotted on a graph.
41. (original) A method as set forth in claim 40, wherein the graph is in the form of a matrix.
42. (original) A method as set forth in claim 41, wherein the matrix is divided into nine rectangles which are labeled by at least one of the words adopt, partner, invest, and ignore.
43. (previously presented) An apparatus for evaluating the merits of a plurality of technologies for acquisition by a business, comprising:
 - means for identifying a first set of potential technologies of interest to a business from an initial, larger pool of technologies;
 - means for analyzing the first set of technologies by having a group of persons evaluate them using an elimination tool which generates a set of data, said data providing for a ranking of said technologies in the first set;
 - means for culling from the first set of technologies a reduced second set of technologies having sufficiently high ranking;
 - means for analyzing the second set of technologies to determine a numerical first characteristic which provides a measure of its usability and a numerical second characteristic which provides a measure of its appropriability for each of them; and
 - means for providing a graphical representation of the first and second characteristics for at least some of the technologies in the second set.
44. (original) An apparatus as set forth in claim 43, wherein the means for identifying a first set of potential technologies comprises a computer.
45. (original) An apparatus as set forth in claim 43, wherein the means for analyzing the first set of technologies comprises a set of numerically gradable criteria provided to the persons.

Serial No. 10/038,881

46. (original) An apparatus as set forth in claim 43, wherein the means for culling from the first set of technologies a reduced second set of technologies comprises a computer.
47. (original) An apparatus as set forth in claim 43, wherein the means for analyzing the second set of technologies comprises both human judgement and machine calculation.
48. (original) An apparatus as set forth in claim 43, wherein the means for providing a graphical representation comprise a matrix.